



# Usman Tariq

## Sales Manager

Dedicated sales manager with 5+ years of experience implementing strategies and exceeding sales goals in competitive sales environments. Fluent communicator with a talent for creating co-operative and trusting relationships with clients and colleagues.

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📍 Lahore, Pakistan

## WORK EXPERIENCE

### Zonal Sales Manager

Naeem electronics, Sialkot, Pakistan

2017 - 2023

#### Achievements/Tasks

- Introduced and managed sales incentives programs, which increased sales team motivation and performance
- Conducted regular training and workshops for my sales team and enhanced their product knowledge and sales skills
- Developed the strategic sales plan to increase the sale of the company

## EDUCATION

### Intermediate

Sialkot, Pakistan

09/2011 - 08/2013

## SKILLS

Effective communications

Active listening

Time management

Leadership

## LANGUAGES

English

Full Professional Proficiency

Urdu

Native or Bilingual Proficiency

Punjabi

Native or Bilingual Proficiency

## INTERESTS

Cricket

Cooking

Driving