K**AMIL MEHTAB**

 House#36,street#42-H, Boston Colony Mustafabad Lahore · 03234376573 Kamilmehtab30@gmail.com · https://www.linkedin.com/in/kamil-mehtab ·

" I am talented an ambiguous individual with a strong aptitude in marketing and sales. I am eager want to work for that organization who had an excellent record in marketing and sales department. With an extra effort, I want to contribute toward the success of an organization who want to have an ambiguous people. "

 **EXPERIENCE :**

 **June2022- continue**

 **Medical Delegate - Abbott**

 **•** Visit potential customers to developing effective communication between them.

 • Arrange different conference for potential clients of the company.

 • Maintain a spectrum of leadership between team members.

 • Attend different training program in order to focus more on interpersonal skills.

 • Attend training session of products to know about specifications or characteristics.

 **MAY 2021 – March 2022**

 **SALES OFFICER, BIONEXT PHARMACEUTICA**

 • Maintains professional and technical knowledge by attending educational workshops.

 • Contributes to team effort by accomplishing related results as needed.

 • Resolves customer complaints by investigating problems, developing solutions, preparing reports.

 • Focuses sales efforts by studying existing and potential volume of dealers.

 • Serve customer by selling products and meeting customers needs.

 • Recommend changes in products and service and policy by evaluating results.

 **FUNCTIONAL AREA:**

* Field operations
* Health and medicine
* Marketing
* Public relations
* Planning and development

##  EDUCATION

 **2016-2020**

 **INSTITUTE OF BUSINESS ADMINISTRATION, PUNJAB UNIVERISTY.**

 Done BBA with the major in Banking and finance.

 **2014-2016**

 **INTERMEDIATE - PUNJAB COLLEGE**

 Done I- commerce with the major in business.

 **2012- 2014**

 **MATRIC, HAWARD GRAMMAR SCHOOL.**

 Done matric with the major in computer science.

  **SKILLS:**

• Fluent in English • Communication skills

• Team management • Good in MS office

• Event management • Conflict management

**RESEARCH PROJECT ON**

- Financial highlights of top five bank of Pakistan.

- Finance project on investment portfolio.

- Project on visiting any companies and as their demographics.

- Complete financial analysis on newly formed company.

- Research project on the” **APNA CHULA. “**

- Website creation through **WordPress** software.