K**AMIL MEHTAB**

House#36,street#42-H, Boston Colony Mustafabad Lahore · 03234376573 Kamilmehtab30@gmail.com · https://www.linkedin.com/in/kamil-mehtab ·

" I am talented an ambiguous individual with a strong aptitude in marketing and sales. I am eager want to work for that organization who had an excellent record in marketing and sales department. With an extra effort, I want to contribute toward the success of an organization who want to have an ambiguous people. "

**EXPERIENCE :**

**June2022- continue**

**Medical Delegate - Abbott**

**•** Visit potential customers to developing effective communication between them.

• Arrange different conference for potential clients of the company.

• Maintain a spectrum of leadership between team members.

• Attend different training program in order to focus more on interpersonal skills.

• Attend training session of products to know about specifications or characteristics.

**MAY 2021 – March 2022**

**SALES OFFICER, BIONEXT PHARMACEUTICA**

• Maintains professional and technical knowledge by attending educational workshops.

• Contributes to team effort by accomplishing related results as needed.

• Resolves customer complaints by investigating problems, developing solutions, preparing reports.

• Focuses sales efforts by studying existing and potential volume of dealers.

• Serve customer by selling products and meeting customers needs.

• Recommend changes in products and service and policy by evaluating results.

**FUNCTIONAL AREA:**

* Field operations
* Health and medicine
* Marketing
* Public relations
* Planning and development

## EDUCATION

**2016-2020**

**INSTITUTE OF BUSINESS ADMINISTRATION, PUNJAB UNIVERISTY.**

Done BBA with the major in Banking and finance.

**2014-2016**

**INTERMEDIATE - PUNJAB COLLEGE**

Done I- commerce with the major in business.

**2012- 2014**

**MATRIC, HAWARD GRAMMAR SCHOOL.**

Done matric with the major in computer science.

**SKILLS:**

• Fluent in English • Communication skills

• Team management • Good in MS office

• Event management • Conflict management

**RESEARCH PROJECT ON**

- Financial highlights of top five bank of Pakistan.

- Finance project on investment portfolio.

- Project on visiting any companies and as their demographics.

- Complete financial analysis on newly formed company.

- Research project on the” **APNA CHULA. “**

- Website creation through **WordPress** software.